



# Aussie Rob's Newsletter



**Aussie Rob News: 33  
June 2006**

G'day Folks

This week's quote is: "If you view all the things that happen to you, both good and bad, as opportunities, then you operate out of a higher level of consciousness." **Les Brown**

Gee, how appropriate is that to trading?

One of the biggest points that I drive home at my Training Workshops is that you **HAVE TO** be able to accept losing trades. They're part of the business.

Loosing trades are great lessons as you should always learn something from the experience. Whether it be, "I should have checked support and resistance" or "I should have waited until the angles of the lines were correct." Whatever happens, there is always a lesson to learn!

I guess this is why I also instill in new clients to paper trade for at least 90 days. By the end of 90 days, you will have learnt a lot of trading lessons. Some good and some bad. Speaking of which, I received an email today from a client who is about to go live, trading with real money. He was quite nervous.... You know what that means? He needs to continue his paper trading until he curbs that nervousness and then start with tiny trades. Forex is a great instrument to start trading as a Mini Lot only requires a margin of US\$50.

Hi Rob, I'm trying to come up with a spreadsheet calculating the % Return if Not Assigned based on the margins of my brokerage. As I understand it, the % return is equal to the income divided by the margin.

[See attached Spreadsheet. You owe me a carton of beer! :-\)](#)

The margin is related to the stock price and the amount OTM of the option, right?

[I'm assuming you're referring to Writing Puts?](#)

The figures you publish are quite different from what I get from my broker. Do you mind telling me what the formula is for your brokerage so I can compare?

[Margin varies from Broker to Broker. The attached spreadsheet will show you the calculations that we use.](#)

Thanks again for whatever clarification you can provide. Bob



## Trade Sheets

What a bonanza this month's Newsletter is as it contains the following new Trade Sheets:

1. Covered Calls
2. Naked Puts
3. Commodities
4. Forex

These Trade Sheets are invaluable tools as they contain everything that you need to help you make an informed trading decision. This is what "paper" trading is all about folks. Writing it down on "paper"!

## Commodities Spreadsheet

You'll also find attached my new Commodities Spreadsheet that contains all of the latest additions to my Lifestyle Trader's Commodity module. The DAX is the only omission and it will be included soon.

## Naked Put Margin Calculator

My Lifestyle Trader contains a Naked Put Scanner that eliminates scouring through thousands of candidates each day and it also does all of the margin and % return calculations for you. However, the next day, when you place your order at the open, you could easily get filled at a different price. To update your figures, you simply enter the stock and option detail into the attached Naked Put Margin Calculator and it works out the entire math for you.

Another FREE tool as a sign of appreciation of your continued support!

## Upcoming Events

The following dates are for FREE Training Workshops across Australia. They will focus on Stocks, Options, CFDs, Commodities & Forex. I have also scheduled an all-day event for Specialist Options Training to be held on the Gold Coast.

All events are open to your family, friends and associates, however, future Specialist Options Training will be paid events so capitalize on this FREE Inaugural event right now! Spread the word and help your family & friends by sending them the attached flyers for Brisbane (Shares, CFDs, Commodities, Options & Forex) and the Gold Coast Specialist Options Training...

People flew in from all over Australia and New Zealand to attend my workshop on the Gold Coast a couple of weeks ago so please don't let travel hinder you in booking as the training will certainly make an exponential difference to your trading.

These events will fill so jump on the phone to book your seat right now: **1300 55 48 58**

## JUNE

June 10 (Sat)

**GOLD COAST ~ Specialist Options Training**

**Come to the Gold Coast for the Queen's Birthday long weekend!**

**Where:**

Courtyard Marriott

Cnr Surfers Paradise Blvd & Hanlan St, Surfers Paradise



**When:** Saturday 10th June 2006  
**Start:** 8.30am for a 9.00am Sharp Start  
**Finish:** 5.00pm (Full Day of Great Step-by-Step Education)

**June 24 (Sat) BRISBANE ~ Shares, CFDs, Commodities, Options & Forex**

**Where:** Sofitel Brisbane  
249 Turbot St, Brisbane

**When:** Saturday 24<sup>th</sup> June 2006  
**Start:** 8.30am for a 9.00am Sharp Start  
**Finish:** 5.00pm (Full Day of Great Step-by-Step Education)

**JULY**

**July 1 (Sat) ADELAIDE ~ Shares, CFDs, Commodities, Options & Forex**

**Where:** Arkaba Hotel  
150 Glen Osmond Rd, Fullarton

**When:** Saturday 1<sup>st</sup> July 2006  
**Start:** 8.30am for a 9.00am Sharp Start  
**Finish:** 5.00pm (Full Day of Great Step-by-Step Education)

**July 8 (Sat) MT GAMBIER (SA) ~ Shares, CFDs, Commodities, Options & Forex**

Location to be advised shortly.

**July 15 (Sat) MELBOURNE ~ Shares, CFDs, Commodities, Options & Forex**

Location to be advised shortly.

**July 22 (Sat) MILDURA ~ Shares, CFDs, Commodities, Options & Forex**

Location to be advised shortly.

**July 29 (Sat) SYDNEY ~ Shares, CFDs, Commodities, Options & Forex**

Location to be advised shortly.

**US & Canadian Training Workshops**

I am looking for Licensees to help me book Training Workshops throughout the US and Canada. If being part of that is of interest to you then please take a look at: <http://www.aussierob.biz/business.htm> and then email me and I'll forward you my Licensee structure.

**Options Essentials CDs**

I continually get great feedback from clients after they have studied my CDs. They contain a lot of psychology as well as great option information. They were created for all traders, not just options traders as there are elements in them that can help you no matter what you trade. Take the section on the creation of a Goal Poster for example. The reason why most people break the rules is that they have not set goals important enough to stop them breaking the rules. What's worse, most people haven't set any goals at all. Have you? I don't mean just thinking, "Doh, I wanna make a million bucks trading...." I mean, clear, concise, realistic and trackable written down goals.



If you seriously want to become a more successful trader you need to step up to the plate and start doing things different to what you have done in the past, afterall, if you keep doing what you have been doing in the past, your future will simply mimic your past.

Go to <http://www.aussierob.biz/cdoffer.htm> and order a copy of the CDs right now before the 50% off promotion ends! You can never learn too much, turn off the TV and spend that time constructively educating yourself!

**Think about this...** *We save and save to educate our children for their future however we do not spend the money to educate ourselves. The importance of educating yourself is to be able to make more money that can be used towards our children's education.*

### **AussieRob FX Trader**

Have you set up your demo account yet? FREE streaming data and FREE streaming charts. Set it up now by going to: [http://www.aussierob.biz/forex\\_demo.htm](http://www.aussierob.biz/forex_demo.htm)

You'll instantly receive an auto reply with your User Name and Password. Then go to: <http://www.aussierob.biz/downloads.htm> to download the software and see how addictive FOREX trading can be. Remember, it trades virtually 24 x 7 so if you get the urge to trade at 3am, you can jump on your computer and get your trading fix.

**Attention New FX Traders:** The AussieRob FX Trader is a totally different program to Aussie Rob's Lifestyle Trader with different User Names and Passwords. Your ARLT User Name and Password will only work for ARLT, NOT FX Trader! Likewise, your FX Trader User Name and Password will only work on FX Trader, NOT ARLT!

FX Trader is an online trading platform that enables you to place both paper and real trades. It also contains extremely advanced real-time technical charts.

### **Brokerage ~ Aussie Rob Financial Services**

Don't forget one of the great advantages of trading through Aussie Rob's Financial Services is not only the low, low commissions but the cutting edge Trading Platforms with FREE real time streaming data and charts. I seriously suggest that you check out our services at:

<http://www.aussierob.biz/brokerage/index.htm>

Well that's it for today.. I look forward to seeing you, your family and friends at one of my new Training Workshops real soon!

Until next time...

Kind Regards

Aussie Rob

[www.aussierob.biz](http://www.aussierob.biz)

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